

COMMERCIAL PRICES ARE ROUTINELY HIGHER THAN MEDICARE FOR THE SAME SERVICE

Physician Services



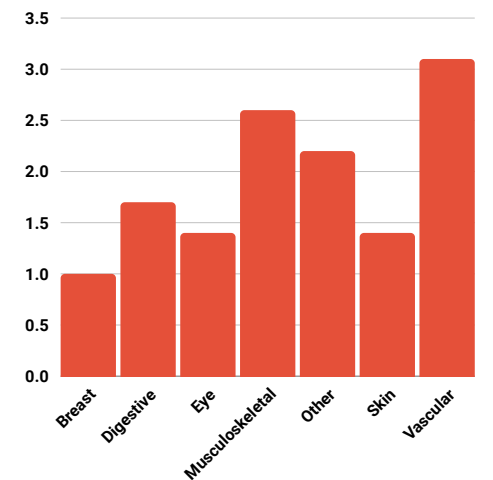
In 2017, commercial prices for professional services were, on average, **122%** of Medicare rates nationally.



Across states, commercial prices varied dramatically from **98%** of Medicare to **188%**.

ESI to Medicare Reimbursement Ratio for Procedures in ASC Setting

Employer sponsored insurance paid **twice** as much as Medicare for services at Ambulatory Surgical Centers

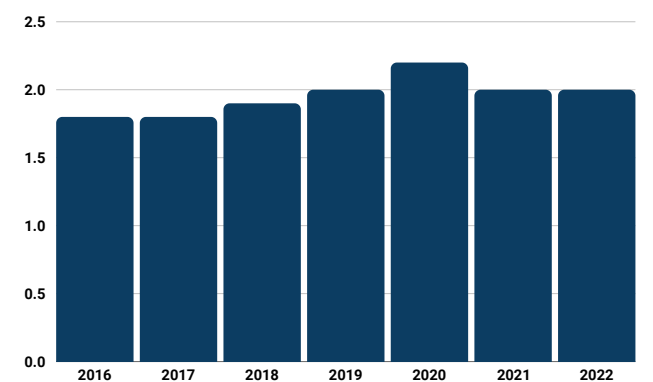


Ground Ambulance



In 2022, the average ESI payment for a one-way ambulance trip was **2.0** times the average Medicare reimbursement. In 2016, ESI payments were **1.8** times Medicare. This suggests that commercial prices grew faster than Medicare over that period.

Commercial to Medicare Price Ratio for Standard Ground Ambulance Trip



Health Prices



MAMMOGRAPHY

ESI \$393
Medicare \$182

Price Relative to Medicare: **215%**



INPATIENT HIP REPLACEMENT

ESI \$34,396
Medicare \$16,938

Price Relative to Medicare: **203%**

On average, ESI pays nearly 3x Medicare for Hospital Outpatient Services



In 2021, if commercial insurers paid Medicare rates, spending on outpatient services would have been **\$76B** lower.

Estimated Savings in Total ESI Spending with Payments Set to Average Medicare Rates in 2021

